

## BRANDON SPEARMAN, PRESIDENT



---

**Brandon Spearman** started in 1995, with Nuheat Industries. He was responsible for the California market, achieving 400% sales growth year after year. The distributor, Laufen International (Roca), then hired Brandon to be the Architectural & Design rep for the San Francisco market. During this time, he acquired national specifications for Audi, Japan Airlines and Pac Bell Stadium amongst many more.

In 2002, Brandon moved back to Vancouver to represent a tile and stone distributor, working with Vancouver's A & D community. Some highlights were Intrawest and Bosa Development projects. He then worked for a Hardwood Flooring Distributor, growing the dealer base, primarily through Designers and Developers.

After being successful with 4 companies, Brandon went out on his own and began Spearhead Marketing (2010), a sales agency in Western Canada that currently represents various manufacturers.